

## Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03  
NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 AID-05  
OMB-01 TRSE-00 IO-13 EA-07 /082 W  
-----180540Z 083233 /13  
R 171149Z MAR 77  
FM AMEMBASSY NEW DELHI  
TO SECSTATE WASHDC 1937

LIMITED OFFICIAL USE NEW DELHI 3784

E.O. 11652: EIAID, IN, VN, ECIN  
TAGS: N/A  
SUBJECT: PL480- INDIAN TRADE WITH VIETNAM

REF: NEW DELHI 2447

1. IN DISCUSSION WITH ECONOMIC COUNSELOR, S.V. S. JUNEJA, JOINT SECRETARY, MOF, NOTED AN ECONOMIC MISSION FROM VIETNAM, WHICH IS VISITING SEVERAL COUNTRIES, WOULD BE ARRIVING IN INDIA SOMETIME IN APRIL. THIS WOULD FOLLOW-UP THE VISIT BY PHAN HIEN LAST MONTH. AT THAT TIME HIEN HAD PRESENTED A LONG LIST OF REQUESTS FOR ASSISTANCE FROM INDIA.
2. JUNEJA SAID INDIA WAS NOT IN A POSITION TO DO MUCH, ASIDE FROM SOME TECHNICAL EXCHANGES, BUT THAT THEY WERE OF COURSE INTERESTED IN POTENTIAL SALES OF INDIAN GOODS TO VIETNAM.
3. INDIA, HE EMPHASIZED, HAD MADE NO COMMITMENT AND HAD NO PLANS IN MIND, BUT THE FACT THAT MISSION IS COMING HAS CAUSED THEM TO THINK ABOUT WHAT COULD BE DONE GIVEN THE US CONSTRAINTS UNDER PL480 AND THEIR OWN CONSTRAINTS NOT TO ASK FOR A WAIVER.
4. HE SAID BEST PROSPECTS FOR SALES WERE HEAVIER GOODS SUCH AS ROLLING STOCK. THESE ARE LARGELY MADE AND SOLD BY PUBLIC SECTOR

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COMPANIES. AS VIETNAM WAS NOT IN A POSITION TO PAY CASH, SUCH SALES WOULD OBVIOUSLY HAVE TO BE MADE THROUGH CREDIT TERMS ARRANGED BY THE COMPANIES. HE ASKED IF SUCH SALES WOULD BE COUNTER TO THEIR COMMITMENT MADE UNDER PL480.

5. HE SAID GOI AWARE OF CURRENT US MISSION TO HANOI AND HOPED WHOLE QUESTION WOULD SOON BE IRRELEVANT. IN THE MEANTIME INDIA

WAS SEARCHING FOR WAYS THAT MAY BE FORTHCOMING WITH VIET NAM WITHIN THEIR OWN ECONOMIC LIMITATIONS AS WELL AS WITHIN THE COMMITMENT MADE TO US. WAS THERE, HE ASKED, ANY OTHER KIND OF SALES ARRANGEMENTS POSSIBLE UNDER THESE CONDITIONS?

6. AS USUAL, HE ASKED THAT HIS QUERY BE TAKEN ON AN INFORMAL BASIS AS THE GOI WAS NOW SIMPLY THINKING ABOUT THEIR OPTIONS. EMBASSY WOULD APPRECIATE COMMENTS BY THE DEPARTMENT THAT COULD BE USED IN RESPONDING TO JUNEJA'S QUESTIONS.  
SCHNEIDER

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NNN

## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Disposition Approved on Date:**  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
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**Review Markings:**  
Margaret P. Grafeld  
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